

# What to Expect During Your **Business Consultation**

Millions of agents across North America have built strong businesses and advanced their skills by working with Buffini & Company. We look forward to helping you achieve your goals during this complimentary Business Consultation.



*No matter what  
stage of your  
career you are in,  
we've got you!*

## **Maximize your time by taking a few minutes to answer these questions:**

- 1** I have been a real estate agent for \_\_\_\_\_ years and have \_\_\_\_\_ contacts in my database.
- 2** Last year, I had \_\_\_\_\_ transactions and earned \_\_\_\_\_ GCI.
- 3** On a scale of 1 to 10 (with 1 being lowest), my work-life balance is \_\_\_\_.
- 4** Please rank these 1 to 4 in order of importance:  
  
\_\_\_\_\_ More referred leads    \_\_\_\_\_ Earn more income    \_\_\_\_\_ Close more sales    \_\_\_\_\_ Have more time off
- 5** I will feel successful when:

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## **During your call**

Your Membership Consultant will call you at the designated time and be ready to help you assess where you are in your career today and hear where you'd like to be in the near and far future. You will hear stories of clients with stories like yours and discover how they found success with a Buffini & Company program.