

# Looking Ahead to the 2024 Real Estate Market

Dear Friend,

As we start a new year, the real estate market is once again shifting. Many experts project that home sales will continue softening throughout most of the country due to “higher for longer” interest rates and lack of inventory.

This month I’m sharing information on the state of the housing market along with historical mortgage data to provide some perspective for the time we’re in.

We'll also look at the place we call home, and why Canada so often makes it into the “top places to live’ charts.

I’m always here to answer any questions you may have. Feel free to reach out any time!

Sincerely,

*Oh, by the way®... if you know of someone who would appreciate the level of service I provide, please call me with their name and contact information.*