

What to Expect During Your **Discovery Call**

Millions of agents across North America have built strong businesses and advanced their skills by working with Buffini & Company. We look forward to helping you achieve your goals during this complimentary Discovery Call.



*No matter what
stage of your
career you are in,
we've got you!*

Maximize your time by taking a few minutes to answer these questions:

- 1** I have been a real estate agent for _____ years and have _____ contacts in my database.
- 2** Last year, I had _____ transactions and earned _____ GCI.
- 3** On a scale of 1 to 10 (with 1 being lowest), my work-life balance is _____.
- 4** Please rank these 1 to 4 in order of importance:

_____ More referred leads _____ Earn more income _____ Close more sales _____ Have more time off
- 5** I will feel successful when:

During your call

Your Membership Consultant will call you at the designated time and be ready to help you assess where you are in your career today and hear where you'd like to be in the near and far future. You will hear stories of clients with stories like yours and discover how they found success with a Buffini & Company program.