

Buffini & Company

JOIN OUR TEAM



INTERESTED IN AN OPPORTUNITY? FEEL FREE TO REACH OUT!



CONTACT INFORMATION:

CORPORATE HEADQUARTERS

6349 Palomar Oaks Court
Carlsbad, CA 92011
T: 1-800-945-3485 | F: 1-760-476-9570
buffiniandcompany.com/careers

If you'd like to inquire about employment opportunities,
please reach out to the following:

Veronica Jordan

Director of People & Culture
veronicaj@buffiniandcompany.com

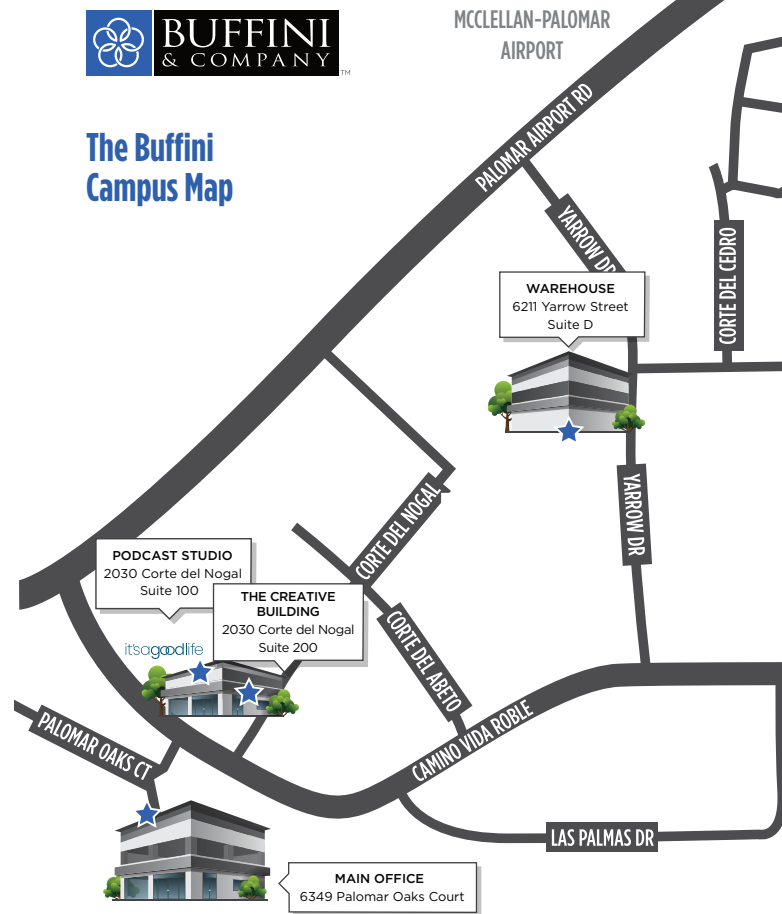
SOCIAL MEDIA & WEB PRESENCE:

- @BuffiniAndCompany
- @buffiniandco
- @buffiniandco
- Buffini & Company

Buffini & Company: buffiniandcompany.com
Company Careers page: buffiniandcompany.com/careers



The Buffini Campus Map



itsagoodlife
BRIAN
BUFFINI

Interested in learning about the
Mindsets & Methodologies of Success?

Tune in to our founder's podcast,
"It's a Good Life"

OUR HISTORY



In 1996, Brian Buffini founded **Buffini & Company** — an organization dedicated to impacting and improving the lives of others.

Based on Brian's 25+ years of experience of Working by Referral, Buffini & Company provides powerful lead-generation systems, along with sharing the mindsets, motivation and methodologies critical to making significant improvements to an organization's bottom line.

Work by Referral.
Live the Good Life!



OUR CULTURE

We offer a uniquely positive environment, dedicated to professional and personal growth. We live what we teach and, as a result, we provide systems and techniques proven to help you grow!

At Buffini & Company, our employees seek to grow in each of the **Five Circles — spiritual, family, business, financial and personal.**

Here, you'll find people who communicate openly, support one another, enjoy teaching AND learning and — just like the clients we serve — are dedicated to pursuing their dreams.

If you're willing to commit to helping our clients, your fellow employees and yourself become more effective in every area of life, we'd like to find out more about you!



“We offer a uniquely positive environment!”



The Buffini & Company logo depicts the Five Circles of spiritual, family, business, financial and personal.

OUR MISSION & CORE VALUES

OUR MISSION:

To impact and improve the lives of people.

OUR CORE VALUES:

Live What We Teach

- Work by referral
- A commitment to personal growth

Practice Servant Leadership

- Mutual respect
- Serve each other
- Communicate with each other in the way the other person needs to be communicated with

Excellence is our Minimum Standard

- If it's not excellent, don't do it
- Always take the high road
- Exceed people's expectations
- Win!

1. Live What We Teach

2. Practice Servant Leadership

3. Excellence is our Minimum Standard



OUR BENEFITS & PERKS

“Live the Good Life”

- Competitive compensation
- Paid time off and paid holidays
- Medical, dental and vision insurance
- Wellness program and opportunity to earn a wellness discount on your insurance premiums
- Reduced-fee gym membership
- Health Savings Account (HSA) or Flexible Savings Plan programs
- Group term life insurance
- Long-term disability and optional short-term disability insurance
- Other voluntary insurance programs
- 401(k) plan and 401(k) employer match
- Student loan refinancing benefits and 529 college savings programs
- Employee Assistance Program
- Monthly bonus opportunities for all Servant Leaders
- Personal development opportunities, including REALStrenghts® Profile analysis, Lunch & Learns and company-sponsored events
- Training opportunities, including online and on-site skill-building sessions
- Opportunities to share ideas and suggestions for company-wide improvement and participate in wellness and safety committees
- Participation in company parties and events
- Business casual dress code and lunch-room perks

CAREER OPPORTUNITIES

Career Development Opportunities

We encourage all of our Servant Leaders to grow personally and professionally during their time with the company. Every new job opportunity is announced to all Servant Leaders, and those who meet the qualifications for the position are encouraged to apply.

INTERNAL JOB OPPORTUNITIES

- Administration
- Client Care
- Coaching
- Content Development
- Events
- Facilities
- Finance
- Human Resources
- IT
- Legal
- Marketing
- Product Development
- Sales

Internship Program

Each year, Buffini & Company offers an internship program to support the growth and development of aspiring professionals. The internship program is filled with a variety of personal and professional learning opportunities that are sure to provide value to both the intern and our organization. Interns will have the opportunity to gain hands-on work experience within various departments to explore career interests, contribute to departmental initiatives and experience what it is like to impact and improve the lives of people!



EMPLOYEE RECOGNITION

Awards

We're proud of being one of the Top Workplaces in San Diego. As a result, many of our Servant Leaders have been with us for years. We recognize our Servant Leaders for their years of service, starting at five years and every five years thereafter.

Additionally, every year at our Year-End Celebration, "The George Buffini" award is awarded to a deserving Servant Leader nominated by their peers, based on how they exemplify our Core Values. This award is dedicated to George Buffini, Brian's father, a retired house painter in Ireland who taught Brian the importance of serving clients with excellence.

Greeting Cards

One of Brian's key Working by Referral systems is sending personal notes and we encourage clients and Servant Leaders to write them to keep in touch and provide excellence. Buffini & Company provides greeting cards and notecards to Servant Leaders.



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