

3 Reasons to Talk to Your Real Estate Pro Today



1

Get the Scoop on Your Market

National stats provide an overall view, but a professional real estate agent has in-depth data on your local market.

2

The True Value of Your Home

I have the expertise to give you an accurate assessment of your home's value, along with tips to help you get top dollar.

3

Your Real Estate Questions

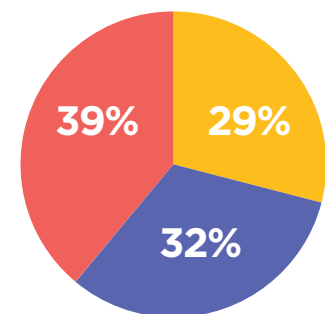
I'm here for any of your questions or to connect you with a great mortgage professional.

Canadians Are Eager to Buy

- Current mortgage rates are nearly half what they were 20 years ago.
- 67% say buying a home is a priority.
- 51% of renters want to purchase a home in the next one to two years.
- 49% say their ability to buy a home is the same as in 2022.
- Buyers who hesitated during the pandemic are ready now.
- Housing demand is anticipated to be "extraordinarily resilient" due to immigration, a strong job market, sustained income growth and pandemic-era savings.

News From the U.S.

Why There's No Residential Housing Bubble in the U.S. Americans' Home Equity:



- Owns the home free and clear
- Mortgaged homes with more than 50% equity
- Mortgaged homes with less than 50% equity

Have You Thought About Selling?

- The average Canadian will own 4.5 to 5.5 homes in their lifetime.
- 38% will take advantage of the equity in their homes for retirement.
- 28% are seeking bigger or better housing.
- 16.8% are seeking a more desirable neighbourhood.
- Experts believe mortgage rates are stabilizing.

"This nation is standing on the front doorstep of the largest wave of home-buying demand in U.S. history."

- David Stevens, Former President/CEO, Mortgage Bankers Association